

Name of Paper	CEO report
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We finished 2018 with 435 members, and as our financials show it was a year of significant additional/one-off spend as we transitioned CEO's and undertook a major refresh. We've created a document to detail this spend. We were fortunate that we had financial reserves that allowed us to do this. During 2018 we also transferred funds received from some years ago from JITO for Glass & Glazing training to GGI (Glass & Glazing Institute), a wholly owned subsidiary of the Association.

The employment of a Technical Manager was a significant step for the Association and reflects the desire/need to increase our visibility and effectiveness.

The development of a strategic plan with a supporting budget reflects the deliberate path the Association is taking. We exist to create a better and healthier built environment for New Zealanders. We are our members voice, a champion of business and an advocate for innovation in the industry. It has been a privilege to get out and about and talk with members about what we are doing, and what they need from us. I hope we are listening more than we are talking. I hope we have consensus on the activities underway.

At the time of writing this we've yet to see the outcomes of the Governments review of Vocational Education, or the proposed changes to the building legislation, or the benefits of the Construction Sector Accord. It's a busy time – but isn't it always. We are determined to ensure your voice is being heard and we are participating/influencing key decisions that impact our industry

Operationally in the past year we transitioned to Xero for financials, Capsule for our membership database and Office365 for our office applications.

Looking back, it's been a huge year, there is a lot we can all be proud of but looking forward is even more exciting.