

Kia ora

This month's update:

- The cunning plan – our strategy
- 2020 financials - surplus
- Free HR advice
- Balustrade Installation training
- Your logo on our website
- Design Awards 2021 - showcasing the invisible hero
- Gala Dinner 2021 - sponsorship opportunities
- Glass Day - Christchurch
- Why consent is like a cup of tea
- Advertisement - Zip

This months video from me - Kit Kat's and our strategy (no, they're not related)



VIDEO: (4:39 min)

Link if Youtube picture not showing:

<https://youtu.be/bdl7sb0SkOQ>

The cunning plan - our strategy

At the end of February the Board met to review our 2020 strategy and agree our 2021 strategy. We started by simplifying our purpose (will need to go to our AGM for approval). Here is our updated 2021 [strategy](#).

2020 financials - surplus

Our 2020 draft financials are currently with our Auditor but we achieved a surplus in 2020 (not surprising given our response to Covid-19 and the cancellation of activities). The Board have agreed to place this in a term deposit so that it is available for future strategic projects. Given our budget is entirely operational it's great that we now have this reserve.

Free HR advice

Just a reminder that as a member of the Association you have access to free HR advice - a great service provided by Advicewise. You can contact them on **0800 692 384**

You can also log into the member only area of the website and you'll find over 80 templates/guides covering

- Credit Contracts and Getting Paid
 - Discipline
 - Family Violence
 - Drug and Alcohol Testing
 - Employing Staff and Contractors
 - Flexible Working
 - Health and Safety
 - Holidays and Leave
 - Incapacity
 - Parental Leave
 - Performance and Goal Setting
 - Redundancy
 - Stress and Fatigue
-

Balustrade Installation training

Our next course is **15/16/17 November**. More info [here](#). Please contact me to

register - numbers are limited - we had to turn people away from the first course.

Your logo on our website

We've currently got 68 member logos on our website. To see these scroll to the bottom of this [page](#). Please send me your logo if you would like me to add it.

Design Awards 2021 - showcasing the invisible hero

I've seen some amazing work recently and am constantly reminded how these residential and commercial buildings only look amazing because of the use of glass and windows.

TIMELINES:

1. Entries are now **OPEN** - you can enter [here](#)
2. Entries close Friday 30 April 2021
3. Friday 28 May – Finalists/primes/members notified
4. Awards presented Friday 9th July 2021 at Cordis, Auckland. Lock in the date - it's going to be a great night/occasion. This year we will hold our AGM separate to the Gala Awards, and utilise Zoom to enable as many people as possible to attend.

Read more about the categories and judging criteria [here](#)

Gala Dinner 2021 - sponsorship opportunities

I'm not aware of any other opportunity for your company to get this level of exposure to the whole industry. We would love you to partner with us for this respected event, to garner positive publicity, remain top of mind with your industry peers, and show your support for the Association. We are expecting 250 guests at the Awards dinner on Friday 9th July 2021.

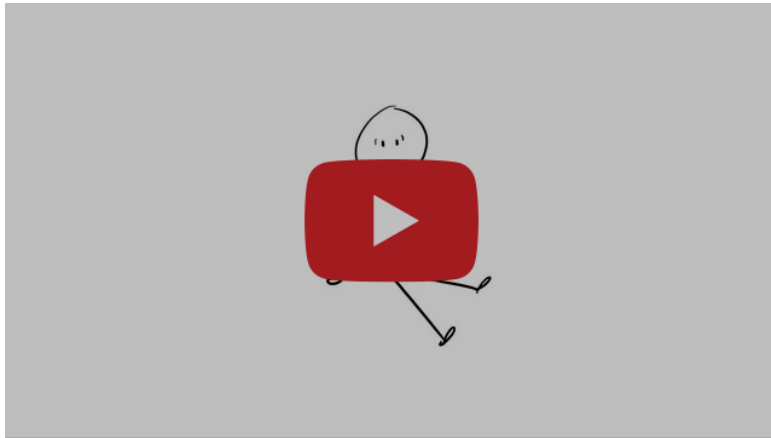
Read more about sponsorship opportunities [here](#) and let me know how we can work together. Thanks to Assa Abloy and Glasscorp who have already committed to Gold Sponsorship.

Glass Day - Christchurch

This Thursday 25th March we've got our IGUMA and Glass Committee meeting at ATCANZ Training Centre, 10 De Havilland Way, Christchurch Airport. Please contact me if you haven't received an invite and would like to attend.

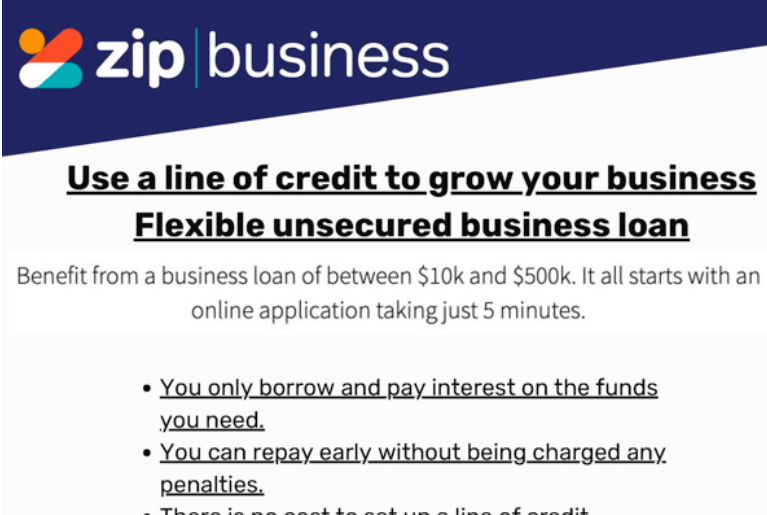
Why consent is like a cup of tea?

Somebody shared this with me this week, let me share it with you - this 2015 video released by British police attempts to explain sexual consent using a cup of tea as an analogy for sex.



Advertisement

This month's ad is from Zip:



zip | business

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Flexible unsecured business loan

Benefit from a business loan of between \$10k and \$500k. It all starts with an online application taking just 5 minutes.

- You only borrow and pay interest on the funds you need.
- You can repay early without being charged any penalties.
- There is no cost to set up a line of credit.

Ngā Mihi - Regards

Please feel forward this email to others (or let us know if we need to add anyone)



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